

A vibrant night scene of a Nashville street, likely Broadway. The image is filled with colorful neon signs, including one for 'FINEST TUBE RECORD SHOP' featuring a guitar graphic, and another for 'NASHVILLE'. In the background, the 'BRIDGESTONE ARINA' and 'SMASHVILLE' signs are visible. The foreground shows blurred light trails from cars moving down the street, creating a sense of motion and energy.

# AIRA

JUNE 13-16, 2018  
NASHVILLE, TN

## 34<sup>TH</sup> ANNUAL BANKRUPTCY & RESTRUCTURING CONFERENCE

Register Online at [www.aira.org](http://www.aira.org)!



A vibrant night scene of Nashville, Tennessee, featuring the iconic neon 'Nashville Crossroads' sign shaped like a guitar. Other visible signs include 'Ernest Record', 'All Types of Records Shipped', 'Real Country Music', and 'EST. 1947'. An American flag is also visible in the foreground.

AIRA Welcomes you to

# *Nashville*<sup>®</sup> MUSIC CITY

**AC18 offers 4 days of in-depth educational sessions** including two all-day seminars and 18 presentations on the latest issues and trends in Bankruptcy and Restructuring.

In addition to its outstanding educational program, AC18 offers a dynamic context to enjoy other benefits of the conference and its setting! Participants can connect with peers and make new contacts via many networking opportunities and 5 optional excursions showcasing the best of AC18's exciting backdrop, Nashville, Tennessee.

Nashville's history, diversity, ingenuity and prominence as Music city have propelled it to superstar status. In musical terms, the city has gone double-platinum. At the heart of Nashville's popularity is the city's willingness to march to its own tune. It's a place where haute cuisine and down-home cooking are equally lauded, where urban offerings meet Southern charm, and where the craft of songwriting is as revered as the superstars who bring the music to life.

Are you interested in becoming a **Certified Insolvency & Restructuring Advisor?** Start the journey with CIRA Part I at the conference site, June 11-13, then stay to enjoy AC18!

## Attendees can earn up to:

- **Conference 14.5 CPE/ 10.5 CLE** including 1 ethics credit\*
- **Preconference 7.5 CPE / 6 CLE\***
- **Combined 22 CPE / 16.5 CLE\***

\*CLE estimations are based on a 60-minute hour. Applications pending.

**READ ON TO SEE WHAT #AC18 HAS IN STORE!**



# Conference Hotel Loews Vanderbilt Hotel

2100 West End Avenue  
Nashville, TN 37203

Participants of AC18 may reserve their guest room at the Loews Vanderbilt Hotel by telephone or via the link below. To receive AIRA's group rate of \$239 per night (plus applicable taxes), reservations must be made by Thursday, May 10, 2018.

## Phone:

Contact Loews Reservation Center at (800) 336-3335 and identify yourself as an AIRA conference attendee.

## Online Reservations:

Visit [www.aira.org](http://www.aira.org) and click the AC18 link for more details.



“A Tradition of Hospitality in Nashville” – Immerse yourself in old and new Nashville at Loews Vanderbilt Hotel–your stage for exploring the vibrant city of Nashville. Located across from Vanderbilt University in the West End, minutes from the city's most renowned attractions.

## Hotel Highlights

- Club Level rooms and suites feature additional amenities, and access to our Concierge Lounge including a.m. continental breakfast and p.m. appetizers, wine & beer
- 24,000 square feet of function space
- Mason's restaurant – distinctive Southern meets artisanal Europe
- Mason Bar – features craft cocktails, local beers and a nine screen video wall with a cozy & friendly Nashville



# Conference SPONSORS







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Wednesday, June 13<sup>th</sup>

# PRECONFERENCE

7:30AM - 8:30AM

Breakfast

8:45AM - 5:15PM

Bankruptcy Taxation

Concurrent

Financial Advisors' Toolbox

12:15PM - 1:45PM

Luncheon & Keynote

## BANKRUPTCY TAXATION CONCURRENT SESSION A

### "Making Insolvency Music under the Tax Cuts and (Accounting) Jobs Act"

During this all day bankruptcy tax program, our panel of insolvency tax experts will assess how the Tax Cuts and Jobs Act will create many planning opportunities and how it will impact insolvent corporations and bankruptcy estates of individuals and pass through entities. We will also explore tax planning and compliance, including paperless filing and wage claims; computing, paying and filing post-petition payroll taxes; the bankruptcy estate's ability to recover payments to tax authorities; and opportunities and risks created by tax liens, including a 10 year reach back when standing in the shoes of the IRS. Our panel will also provide insights and an overview for filing bankruptcy estate income tax returns, and how to advise clients to minimize taxes under the new tax law.

### Speakers:

Jay D. Crom, CIRA, Bachecki Crom & Company LLP (Co-Chair)  
Kimberly J. Lam, CIRA, Bachecki Crom & Company LLP (Co-Chair)  
Andrew Barg, CIRA, Barg & Henson CPA's, PLLC  
Donald R. Barg, CIRA, Barg & Henson CPA's, PLLC  
Alan D. Barton, CIRA, KPMG LLP  
Alana Gabrielson, CIRA, Bean Hunt Harris & Co.  
James R. Kelley LL.M., Neal & Harwell, PLC  
Robert Liquerman, KPMG LLP  
Lauren McNair, Green & Sklarz LLC  
Robert L. Nistendirk, Woerner, Nistendirk & Associates PLLC  
Jack F. Williams, CIRA, CDBV, Georgia State University College of Law

## FINANCIAL ADVISORS' TOOLBOX CONCURRENT SESSION B

This all day session is geared towards educating an intermediate practitioner on the skills needed to prepare and analyze a bankruptcy Plan of Reorganization or Liquidation. Throughout the day, discussions will include the need for, and preparation of, various components of the Plan, including the disclosure statement, claim classes, liquidation analysis and feasibility projections. Session topics include Class Determination, Feasibility, Disbursing Agent and Administrative Issues and Concerns, Litigations, and Post-Confirmation Corporate Structure.

### Speakers:

Karl Knechtel, CIRA, Knechtel Advisors (Co-Chair)  
Brian Ryniker, CIRA, CBIZ MHM LLC (Co-Chair)  
Kate Aiello, Fox Rothschild LLP  
Justin Alberto, Bayard, P.A.  
Patrick Diercks, CIRA, Clear Thinking Group LLC  
Timothy J. Dragelin, FTI Consulting, Inc.  
Sheryl Giugliano, Diamond McCarthy LLP  
Jean Hosty, Piper Jaffray  
Brian Jordan, CIRA, Crowe Horwath, LLP  
Jeannie Kim, Buchalter  
Daniel Waxman, Wyatt, Tarrant & Combs, LLP  
Howard Magaliff, Rich Michaelson Magaliff, LLP  
Brett Moore, Porzio Bromberg & Newman, P.C.  
Hon. Jerrold N. Poslusny Jr., U.S. Bankruptcy Court, District of New Jersey





6:30PM - 8:00PM  
**34<sup>TH</sup> Annual  
Opening Reception**

Sponsored by  
**Conway MacKenzie  
Deloitte CRG  
Young Conaway  
Stargatt & Taylor, LLP**

## KEYNOTE SPEAKER



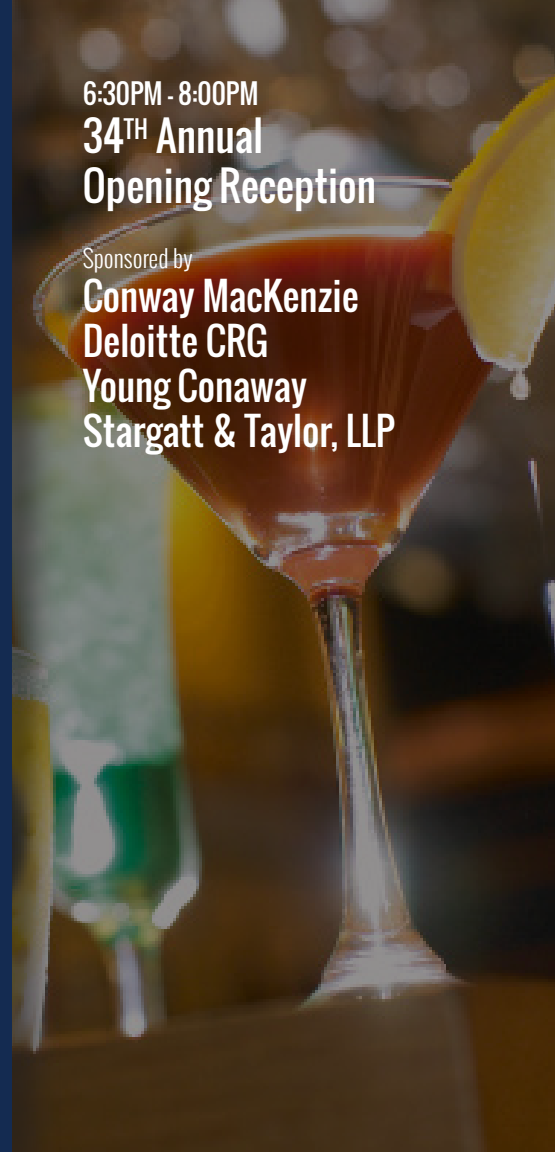
### **Keith Hegger**

CFO, Nashville Predators

Keith Hegger enters his second year with the Predators organization and is the CFO and Senior Vice President of Finance. As the organization's financial leader and as a member of the Executive Leadership Team, Keith oversees the Nashville Predators, Bridgestone Arena, Ford Ice Center, and the Predators Foundation. 2017 was a spectacular year for all of these organizational entities.



# THE ANNUAL CONFERENCE BEGINS!



# Thursday, June 14<sup>th</sup> CONFERENCE

7:30AM - 8:30AM

## Breakfast

Sponsored by  
**Baker Donelson**

8:30AM - 8:40AM

## Opening Remarks

### Speaker:

**Joel Waite**, Young Conaway Stargatt & Taylor, LLP

8:40AM - 9:30AM

## Keynote

Sponsored by  
**Arent Fox LLP & Epiq**

## KEYNOTE SPEAKER



## James W. Bradford

Former Dean, Vanderbilt Owen Graduate School of Management

An experienced executive and former Dean of The Owen Graduate School of Management, James Bradford has had a profound influence on the world of Owen and the world of business. Professor Bradford was named 2015's Non-Executive Chairman of the Year for all NYSE and Nasdaq-listed companies. As a Non-Executive Chairman and Board Member of Cracker Barrel Inc., he worked extensively with the CEO, management team and Board members in operations, strategy and governance. Lead Director and Board member Genesco Inc. Bradford worked closely with CEO, management team and Board members on matters of corporate governance, compliance, strategy, and performance.

9:30AM - 10:45AM

## The Healthcare Industry: Problems Impacting Providers

This plenary session offers a panel of professionals and a judge with extensive experience dealing in the healthcare industry, including distressed situations. The panel will discuss the ongoing and new challenges that providers today face including, changes to Obamacare, Qui Tam/Whistleblower Litigation, Consolidation, Alliances/Joint Ventures, Technology Designation.

### Speakers:

**Brian Grant**, Conway MacKenzie, Inc., (Moderator)

**Dr. Ernest Franklin**, Baylor Scott & White Health

**James Hadfield**, Configure Partners, LLC

**Angela Humphreys**, Bass, Berry & Sims PLC

**Hon. Randal S. Mashburn**, U.S. Bankruptcy Court, Middle District of Tennessee

10:45AM - 11:00AM

## Refreshment Break

Sponsored by  
**AlixPartners, LLP**

11:00AM - 12:00PM

## Insolvency and Cyber-related Claims: A Brave New World

The panel will discuss potential pre-petition and post-petition cyber-related claims, recoveries and practical considerations for insolvency and restructuring advisors in the brave new world of data security and cybercrime.

### Speakers:

**Leanne Gould**, Gould Consulting Services, (Moderator)

**Jacqueline Calderin**, Agentis

**William J. Holley**, Parker, Hudson, Ranier & Dobbs LLP

**Carl N. Kunz III**, Morris James LLP



12:30PM-3:45PM

**“Walk-Eat-Nashville” Food Tour**

Don't miss these walking food tours that offer a taste of the people, places and dishes that make Nashville the new culinary capital of the South. The tours include 5 tasting stops over 3 hours and a 1.5-mile moderate walk, and behind-the-scenes interactions with chefs and food industry experts. Tasting locations include a mix of restaurants and specialty food shops and each include savory and sweet items. No alcohol is provided as part of the cost of the tour.

**East Nashville Tour** - East Nashville put Music City on the culinary map, and it continues to wow with an ever-expanding food-and-drink scene two miles across the river from downtown Nashville.

**Sponsored by: Bass, Berry & Sims PLC****Cost: \$125**

1:00PM-5:00PM

**Sporting Clay Shooting with Lunch**

This excursion begins with a catered lunch by Jim 'n Nick's famous Bar-B-Q at the Nashville Gun Club. After a safety briefing, you're off with your team for an afternoon of shooting 50 sporting clays targets. Sporting clays shooting is a form of clay pigeon shooting often described as “golf with a shotgun” because a typical course includes from 10 to 20 different shooting stations laid out over natural terrain. No two sporting clays courses are alike, and terrain and background have a lot to do with how targets are presented. Since there is no set season and it can be shot at any time, many hunters shoot sporting clays to further their wingshooting skills during the off-season. Sporting clays courses are designed to simulate the hunting of ducks, pheasants, other upland birds, and even rabbits. This excursion was the most popular last year so reserve your spot now!

**Sponsored by: BMS****Cost: \$150**

2:00PM-5:00PM

**iRide Nashville Segway Tour**

In the heart of Music City USA, a Segway tour gives you the most unique and relaxing way to enjoy downtown Nashville. Within two and a half hours, you'll learn how to ride a Segway and get a guided tour around the most popular sites in Nashville. On your Segway, you will travel approximately 5 miles through downtown Nashville covering such landmarks as the Schermerhorn Symphony Center, Country Music Hall of Fame, Bridgestone Arena, Fort Nashborough, Bicentennial Mall, Farmer's Market, and the Tennessee State Capitol. We'll even cover some areas that most tours can't get to, because you're on your very own Segway!

This excursion is comprised of two groups of 12 guests each; 2:00 – 4:30 and 2:30 – 5:00 PM and includes a 30 minute training session followed by a 2-hour Segway tour!

**Sponsored by: Melville Capital****Cost: \$115**

2:30PM-4:30PM

**Self-guided Tour of Andrew Jackson's Hermitage**

General Jackson welcomed many important visitors to The Hermitage throughout his life. Join AIRA for this tour of Andrew Jackson's Hermitage – Home of the People's President – which includes a guided tour of the mansion and a self-guided tour of the gardens, grounds and other historic buildings. Your ticket also provides access to the exhibit gallery and gift store.

**Sponsored by: CR3 Partners LLC****Cost: \$45****Up Next Thursday Night Festivities >>**



# THURSDAY NIGHT FESTIVITIES

6:30PM - 7:30PM

## Cocktail Reception

Sponsored by  
**Berkeley Research Group**

7:30PM - 8:30PM

## Annual Banquet

Dinner Sponsored by  
**Duane Morris LLP**

Wine Sponsored by  
**Bacheki, Crom & Co., LLP**  
**Bean Hunt Harris & Company**  
**D.R. Payne & Associates, Inc.**  
**KapilaMukamal, LLP**  
**Lefoldt & Co., P.A.**  
**MalekRemian LLC**

8:30PM - 9:30PM

## Presentation of Awards

Sponsored by  
**Zolfo Cooper**

**Manny Katten Award**

**Zolfo Cooper Awards**

**Certificates of Distinguished  
Performance**

9:30PM - 11:00PM

## Dessert Reception

Sponsored by  
**Protiviti**





# Friday, June 15<sup>th</sup> CONFERENCE

7:30AM - 8:30AM

## Breakfast

Sponsored by  
**Bederson LLP**

8:30AM - 8:40AM

## Avoidance Actions and Valuations

During this session, the panel will address the recent Supreme Court case, *Merit Management Group, LP v. FTI Consulting, Inc*. The question presented in this case is narrow: does section 546(e) of the Bankruptcy Code prohibit avoidance of a transfer to a financial institution when the financial institution acts only as an agent in receipt of the payment and is not the ultimate beneficiary of the payment? While the issue presented may be narrow, the case may have broader applicability in the context of litigation over failed leveraged buy-outs and whether a bankruptcy trustee will be able to succeed in litigation over the failure. The panelists will address the case from both a transactional and litigation perspective, considering the impact of the case on leveraged transactional structures moving forward. Our distinguished panel includes the lawyer who originally brought the underlying case and argued it up through the 7th Circuit.

## Speakers:

**Gregory S. Schwegmann**, Reid Collins & Tsai LLP (Moderator)  
**David E. Gordons**, Polsinelli  
**Hon. Tracey N. Wise**, U.S. Bankruptcy Court, E.D. Kentucky

## Concurrent

## Generation X, Gen Z, Millennials and Baby Boomers: The Sector Wreckers-Demographic Demise of Napkins, Golf, Shopping Malls, and?

Which generation's buying habits will create restructuring opportunities in the next decade? Which market sectors will ride the demographic wave to success? Using each generation's motivations and drivers, this panel will debate the consumption that moves markets and worries municipalities. Our panelists will help you bridge the generation gap between industry winners and losers, and make a few predictions of their own about the source of future business in a generational economy.

## Speakers:

**Kristi Johnson**, Jones Walker LLP (Moderator)  
**Teresa C. Kohl**, SSG Capital Advisors  
**Ken Mann**, Equity Partners HG  
**Suzanne Yoon**, Kinzie Capital

9:30AM-10:30AM

## The Art of the Turnaround - Advising the Lender

Advising a Lender prior to or during a restructuring is critical. While some Lenders want to rush in and immediately exercise their rights under the loan agreement, that may not always be the best option.

The panel will discuss strategies for advising the Lender with reasonable/multiple options to achieving their maximum return.

## Speakers:

**Annette Jarvis**, Dorsey & Whitney LLP (Moderator)  
**John Buck**, DW Partners  
**Brad Sharp**, Development Specialists, Inc.  
**Teri Stratton**, CIRA, Piper Jaffray & Co.

## Concurrent

## Wage and Other Employment Issues Facing Troubled Companies (SBMM\*)

This panel will discuss how wage and hour laws and employment issues can influence or even trigger a bankruptcy filing. State employment laws and employee classifications can significantly hinder an operating company's ability to reorganize and can add additional uncertainty to an already challenging process. The panel will address the impact of these types of claims on the bankruptcy process, including the decision of a company to file a bankruptcy, how these claims are handled by the debtor, jurisdictional issues, the role of a creditors committee, the treatment of these claims in a chapter 11 plan, and the impact on other creditors and case administration. The panel will also touch on industries that are ripe for employment law types of claims and recent pertinent cases.

## Speakers:

**Kevin Clancy**, CIRA, CohnReznick LLP, (Moderator)  
**Dr. Stephen G. Bronars**, Edgeworth Economics  
**Jonathan T. Edwards**, Alston & Bird LLP  
**Daniel H. Reiss**, Levene, Neale, Bender, Yoo & Brill L.L.P.

# Friday, June 15<sup>th</sup> CONFERENCE CONTINUED

10:30AM-11:00AM

## Refreshment Break

Sponsored by  
**CohnReznick LLP**

11:00AM-12:00PM

## The Art of the Turnaround - Advising the Debtor

Advising a Debtor prior to or during a restructuring is critical. While some Debtors want to grasp onto the only remaining authority they have by delaying or ignoring the lenders and/or creditors, this may not always be the best option. The panel will discuss strategies for advising the Debtor with reasonable/multiple options for transparency and working with lenders and/or creditors to achieve the best outcome for the Debtor.

### Speakers:

**Todd M. Schwartz**, Paul Hastings LLP, (Moderator)  
**H. Denny Taylor Jr.**, Capital Alignment Partners  
**Robert Formey**, CIRA, Traverse LLC  
**Mike Wyse**, Wyse Advisors LLC

## Concurrent

## Valuation of Distressed Closely Held Companies (SBMM\*)

This session is designed to give a brief overview of how to value a distressed closely held company. During the session, the panel will cover traditional valuation methods as well as the particular complexities in valuing a closely held and distressed company, including key case law that has addressed valuation in the bankruptcy context.

### Speakers:

**Robert Dempsey**, Polsinelli, (Moderator)  
**Steve Fleming**, CIRA, CDBV, PwC  
**Scott Jackson**, Houlihan Lokey  
**Suzanne Roski**, CIRA, CDBV, Protiviti Inc.

12:00PM-1:30PM

## Luncheon & Keynote: Unique Challenges of Running a Department of Justice

Sponsored by  
**East West Bank & Waller Lansden**

1:30PM-2:30PM

## Healthcare Receiverships: Emerging Issues and Alternative Solutions (SBMM\*)

Healthcare workouts are often complex with many competing legal and economic interests involved. Restructuring professionals must employ the right structure to maximize value and recovery for creditors. The structure must address the collection of receivables and licensing issues that can derail a turnaround. This panel will focus on the use of receiverships in healthcare cases and explore the emerging issues in state court receiverships involving multi-state healthcare businesses. The panel will look at federal receiverships as a viable option and discuss when you ultimately need to bear the cost for a chapter 11 bankruptcy filing.

### Speakers:

**David W. Houston**, Burr & Forman, (Moderator)  
**Lawrence R. Ahern III**, Brown & Ahern  
**Jeffrey K. Garfinkle**, Buchalter  
**Clare Moylan**, Healthcare Management Partners



# KEYNOTE SPEAKER



## Hon. Alberto R. Gonzales

Dean and Doyle Rogers Distinguished Professor of Law at Belmont University College of Law, and former Attorney General of the United States

Alberto R. Gonzales served as the 80th Attorney General of the United States from 2005-2007. Before entering public service, Gonzales practiced business law for 13 years at the Houston law firm of Vinson & Elkins. In 1995, he resigned his law partnership to serve as General Counsel to the Governor of Texas. After three years, the Governor appointed Gonzales as Texas Secretary of State. He was appointed as a Justice on the Texas Supreme Court in 1999 and elected by the citizens of Texas to serve a full six-year term in the November 2000 general election. He served in the White House as Counsel to the President from 2001-2005. Gonzales is an Air Force veteran, and attended the U.S. Air Force Academy.

### Concurrent

## Best Practices from the Bench, Bar, Boardroom and Bean Counters

This distinguished and experienced panel will bring decades of experience in law, business and finance together to provide a unique perspective of how it all comes together in troubled company environments. From what works and does not work in retaining professionals, all the way to how the court may perceive the professionals and issues during the resolution of a case, this panel will engage in a collaborative discussion giving attendees an exceptional learning experience, plus take home tips and best practices to enhance and grow their career and business.

### Speakers:

**Michael Fahlman, CIRA**, Berkeley Research Group, LLC  
**M. Natasha Labovitz**, Debevoise & Plimpton LLP  
**David Miller, CIRA, CDBV**, Alvarez & Marsal  
**Hon. Shelley D. Rucker**, U.S. Bankruptcy Court, E.D. Tennessee

2:30PM-3:30PM

## Please Release Me - Let Me Go!

Releases are an important part of getting deals done in bankruptcy. This panel will discuss recent developments (including the Millennium decision out of Delaware), the current status of the law and differences among jurisdictions in obtaining approval of debtor releases, third-party releases and exculpation provisions in Chapter 11 plans. The panel will also discuss the extent to which releases can be obtained through debtor-in-possession financing orders, 9019 settlements and structured dismissals (post-Jevic).

### Speakers:

**Ken Enos**, Young Conaway Stargatt & Taylor, LLP (Moderator)  
**Justin Brass**, Jefferies  
**Hon. Kevin J. Carey**, U.S. Bankruptcy Court, District of Delaware  
**Lisa M. Schweitzer**, Cleary Gottlieb Steen & Hamilton LLP

### Concurrent

## Restructuring Companies Dependent on the Federal Government

This panel will explore the nuances of restructuring companies that derive a large portion of its revenues from the federal government. The panelists will share their real-world experiences to discuss restructurings from a regulatory, litigation and financial perspective related to the higher education (both Non-profit and For-profit institutions), mortgage servicing and student loan debt collection sectors.

### Speakers:

**William Nolan, CIRA**, FTI Consulting, Inc. (Moderator)  
**Sue R. Blazis**, BMO Financial Group  
**Katherine R. Catanese**, Foley & Lardner LLP  
**Anthony J. Guida Jr.**, Duane Morris LLP

3:30PM-4:00PM

## Refreshment Break

Sponsored by  
**Jones Walker LLP**

# Friday, June 15<sup>th</sup> CONFERENCE CONTINUED

4:00PM-5:00PM

## Unprecedented Times in the Municipal Market

Historically, the municipal market has enjoyed very few and infrequent governmental defaults, let alone bankruptcies. However, there have been several notable recent governmental bankruptcies and fiscally distressed municipalities are becoming much more commonplace. Market participants and their advisors are increasingly confronting the reality that there are common elements of municipal stress around legacy pension and health care obligations, aging and/or declining populations, post-Great Recession lagging revenue growth, and reductions in federal program funding. The panel will discuss the interplay between legacy obligations and municipal credits, increasing investor preference for dedicated tax revenue credits versus general obligation bonds and how these issues differ from corporate finance practices.

### Speakers:

**Kent Hiteshew**, EY and Senior Fellow, Marron Institute of Urban Management (Moderator)

**Renee Boicourt**, Lamont Financial Services Corp.

**Maria J. DiConza**, Greenberg Traurig, LLP

**Jim Schwartz**, BlackRock, Inc.

### Concurrent

## Restructuring Businesses Impacted by Natural Disasters (SBMM\*)

Unfortunately, natural disasters are a part of everyday life. The year 2017 unleashed a wrath of devastating fires, horrific storms and unprecedented flooding that has affected the U.S. and its territories. This panel will discuss the challenges and unique issues inherent when assisting and restructuring businesses impacted by natural disasters. The panel will explore the positives: access to FEMA and SBA loans, and insurance claims, and the negatives: lack of electricity, gasoline, clean water; difficult access to customers and vendors; denial of insurance coverages; public infrastructure that is unusable, and more. This panel will address options to help companies in financial and operational distress, despite often insurmountable hurdles, like access to bankruptcy courts, while providing insight and direction that will help restructuring professionals navigate these challenging situations.

### Speakers:

**Soneet Kapila, CIRA**, KapilaMukamal, LLP (Moderator)

**José Monge-Robertín, CIRA**, Monge Robertín Advisors, LLC

**Paul Singerman**, Berger Singerman

**Hon. Brian K. Tester**, U.S. Bankruptcy Court, Dist. of Puerto Rico

ONE MORE DAY OF #AC18, BUT FIRST...

FRIDAY NIGHT FESTIVITIES







# DINNER AT THE WILDHORSE SALOON

Don't miss an evening at the World-Famous Wildhorse Saloon, a live music and dance destination with three floors of action-packed fun! It's a restaurant, bar, concert site, dance venue and TV studio—all under one roof. More than 1.5 million music lovers stampede through their doors annually to catch the hottest in live entertainment, learn the newest dance steps and dine on their award-winning Southern smokehouse cuisine. The likes of Darius Rucker, Lady Antebellum, Little Big Town, Rascal Flatts, Etta James, Gladys Knight, Heart, Pat Benatar, Foreigner, 38 Special, Rick Springfield, Big & Rich, Ringo Starr and many more have graced their stage.

**HERE** there's a strict no-holds-barred-policy, where you have permission to forget the world outside and get lost—**IN** the music, **ON** the dance floor, or **WITH** the taste of award-winning BBQ.

**HERE** you'll become part of the show, not just part of the audience. Because **HERE** there's little distinction between dance floor and stage door. We're one of those places where you're encouraged to dance the line, not walk it.

AIRA will have our own space with hors d'oeuvres, a buffet dinner, open bar and access to the live music and dancing!

**Cost: \$150**

Sponsored by  
**EY LLP**

# Saturday, June 16<sup>th</sup> CONFERENCE

7:30AM-8:20AM

## Breakfast

8:30AM-9:45AM

### Auctions: Law, Tips and the Cutting Edge

Listen to industry leaders give their views on the law and the latest trends in auctions. The program will provide insights and tips on the dos and don'ts of running an auction.

#### Speakers:

**Scott Williams**, Rumberger, Kirk & Caldwell (Moderator)  
**Paul K. Ferdinands**, King & Spalding LLP  
**Denise Lorenzo**, CIRA, Zolfo Cooper  
**Ben Nortman**, Hilco  
**Hon. Charles M. Walker**, U.S. Bankruptcy Court, Middle District of Tennessee

9:45AM-10:00AM

### Refreshment Break

Sponsored by  
**Rumberger Kirk & Caldwell**

#### Concurrent

### Recent Developments on Conflicts and Compliance Duties

During this session, our panel will address a number of mini case studies presenting dilemmas insolvency and restructuring practitioners may encounter. These include issues involving multiple party representations and developments related to evolving responsibilities for certain professionals to report non-compliance with laws and regulations.

#### Speakers:

**James M. Lukenda**, CIRA, Huron (Moderator)  
**Hon. Joan N. Feeney**, U.S. Bankruptcy Court, D. MA  
**William K. Harrington**, U.S. Trustee  
**S. Gregory Hays**, CIRA, Hays Financial Consulting LLC  
**Jordana L. Renert**, Arent Fox LLP

35<sup>TH</sup> ANNUAL CONFERENCE

The 35th Annual will be held June 5-8, 2019 at the Fairmont Copley Plaza, Boston, MA.

AC18 CONCLUDES, BUT THERE'S TIME TO PLAN FOR NEXT YEAR...



# CIRA Part 1: Managing Turnaround and Bankruptcy Cases, June 11-13

# CIRA

For more information  
or registration visit us  
online at  
[www.AIRA.org](http://www.AIRA.org)

## Become a Certified Insolvency & Restructuring Advisor!

New and already-enrolled candidates will be able to take Part 1 of the CIRA Program at the Coronado Island Marriott Resort & Spa during the week of AIRA's 32nd Annual Conference. The class will be taught by Thomas Morrow, CIRA, AIRA's Executive Director. CIRA 1 registrants are invited to attend Wednesday's luncheon program and afternoon session of their choice.

### June 11-13 Schedule

8:30 am - 5:30 pm Monday, June 11  
8:30 am - 5:30 pm Tuesday, June 12  
8:30 am - 11:30 am Wednesday, June 13 (Exam)

### CIRA Part 1 Includes

- Financial statement analysis of troubled companies
- Causes of business failures
- Profitability Improvements Including outsourcing
- Turnarounds and workouts
- Stages of the turnaround process
- Operational/strategic issues
- Dealing with creditors and their committees
- Pre-bankruptcy planning
- Managing bankruptcy cases
- Special investigations including preferences and fraudulent transfers
- Qualifies for up to 20 CPE credits

### About the CIRA & CDBV Programs

**The Certified Insolvency & Restructuring Advisor (CIRA)** recognizes by public awareness and certification those individuals who possess a high degree of knowledge and proficiency across a spectrum of functions related to serving clients in situations involving distressed and/or insolvent entities. Such expertise includes accounting, operations, strategic, taxation and finance issues related to business bankruptcy and insolvency. Certification requires successful completion of the three-part course of study and written examinations, experience and other requirements.

**The Certification in Distressed Business Valuation (CDBV)** is a unique certification program in valuation of distressed assets including distressed and/or bankrupt companies. The Association of Insolvency and Restructuring Advisors launched the CDBV program to train and accredit professionals in this highly specialized area of business valuation. The CDBV program's course of study is comprehensive and advanced. Certification requires successful completion of the three-part course of study and written examinations, experience and other requirements.

# 34<sup>th</sup> Annual Conference Registration Form

Name \_\_\_\_\_

Name as it should appear on badge \_\_\_\_\_

Firm \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_

CPE Requested \_\_\_\_\_ CLE Requested \_\_\_\_\_ State \_\_\_\_\_

## Attendee Rates

	Early Bird		After May 14, 2018	
	Member	Non-Member	Member	Non-Member
Wed Preconference only (includes lunch)	<input type="checkbox"/> \$420	<input type="checkbox"/> \$445	<input type="checkbox"/> \$450	<input type="checkbox"/> \$475
Conference only (Thurs - Sat)	<input type="checkbox"/> \$820	<input type="checkbox"/> \$999	<input type="checkbox"/> \$895	<input type="checkbox"/> \$1075
Conference & Wed Preconference	<input type="checkbox"/> \$950	<input type="checkbox"/> \$1150	<input type="checkbox"/> \$1050	<input type="checkbox"/> \$1250
Govt./Academic/US Trustees or Judges and Staff				
<input type="checkbox"/> \$125 Preconference Only	<input type="checkbox"/> \$225 Conference Only		<input type="checkbox"/> \$300 Preconference & Conference	

## A la Carte Events

- Wednesday Lunch ☐ \$75
- Friday Lunch ☐ \$75
- Opening Reception ☐ \$125
- Annual Banquet and Dessert ☐ \$200

## Guest Rates (Per Guest)

- Guest, Wednesday - Opening Reception ☐ \$125
- Guest, Thursday - Reception, Annual Banquet & Dessert ☐ \$175
- Guest, Wednesday Lunch Program ☐ \$75
- Guest, Friday Lunch Program ☐ \$75
- Guest Pass - All of the above plus breakfasts & breaks \$325
- Guest Name(s) \_\_\_\_\_

Submit completed form by fax to (541) 858-9187, or PDF to [AIRA@AIRA.org](mailto:AIRA@AIRA.org)

Online Registration available at [www.AIRA.org](http://www.AIRA.org)

## Excursions (Optional, per person)

Thursday, June 14 <sup>th</sup>	# of Participants
"Walk-Eat-Nashville" Food Tour	<input type="checkbox"/> \$125 _____
Sporting Clay Shooting with Lunch	<input type="checkbox"/> \$150 _____
iRide Nashville Segway Tour	<input type="checkbox"/> \$115 _____
Self-guided Tour of The Hermitage	<input type="checkbox"/> \$45 _____
Friday, June 15 <sup>th</sup>	
Dinner at Wildhorse Saloon	<input type="checkbox"/> \$150 _____

## Payment

☐ Visa ☐ Mastercard ☐ American Express ☐ Discover ☐ Check Enclosed

Credit Card # \_\_\_\_\_ Exp \_\_\_\_\_

Billing Zip \_\_\_\_\_

Signature \_\_\_\_\_

## AIRA Grant Newton Educational Endowment Fund (Optional)

- ☐ I want to make a contribution with my registration. ☐ \$50 ☐ \$100 ☐ Other \$ \_\_\_\_\_
- ☐ I want to make a pledge, please contact me.

**Cancellation/Refund Policy:** Written cancellation for conference or any social activities must be received by Monday, May 5, 2018 for a full refund, less a \$75 cancellation processing fee. Registrations will not be processed until payment is received. No refunds will be made after May 14, 2018, however, substitutions will be allowed.

**Financial Aid**—AIRA has established a policy for assisting persons who need financial aid. To obtain information about and/or apply for financial aid, email Thomas Morrow at [tmorrow@aira.org](mailto:tmorrow@aira.org)