



Certification in Distressed Business Valuation

Experience Requirement Form

To meet the experience requirement for the CDBV, an Applicant must have material experience in performing valuations of distressed business entities. Material experience will be assessed by a review of the number of distressed business valuations the applicant has performed; the quality, thoroughness and breadth of the valuations performed; as well as other overall activities related to distressed business valuation. In order for the committee to assess the experience of the Applicant, the following items are required:

1. Completion of this Experience Requirement Form.
2. Submission of a minimum of three (3) Client Experience Forms.
3. Submission of a minimum of one (1) valuation report. If a formal valuation report has not been completed, other materials demonstrating the analyses performed (i.e. PowerPoint presentation, management letter and spreadsheets) may be submitted. **PLEASE PROVIDE TWO COPIES OF THE REPORT.**

A. General Information

Name of Applicant: _____ Date: _____
Last Name First Name Initial

Firm: _____ Position: _____

Address: _____ City _____ State: _____ Zip: _____

Phone: _____ Fax: _____ e-mail: _____

B. Valuation Activities

For each of the following activities, indicate the number of engagements (1, 2, 3, 4, 5 or more) in which you have been involved.

	Indicate Number 1 through 5	Place check if over 5
1. Acting as an expert witness in valuation matters pertaining to distressed businesses.	_____	_____
2. Preparing valuations to be used in a plan of reorganization.	_____	_____
3. Prepared valuation analysis in application of SOP 90-7	_____	_____
4. Preparing valuations to be used in an out of court restructuring.	_____	_____
5. Preparing valuations to be used for the sale of a distressed business.	_____	_____
6. Prepared solvency analysis (valuation) to be used in recovery action	_____	_____
7. Preparing liquidation analysis to be used in a chapter 11 or chapter 7 liquidation.	_____	_____
8. Preparing valuation analysis for tax purposes in out of court or chapter 11 cases.	_____	_____
9. Preparing valuation analysis for adequate protection and consideration issues.	_____	_____
10. Preparing valuation analysis for use of committee or other nondebtors	_____	_____
11. Providing quality reviews of valuations prepared by other individuals in your firm.	_____	_____
12. Reviewing valuations performed by other financial advisors.	_____	_____
Please describe other experience other than those listed above including indicating nature of service:		
13. _____	_____	_____
14. _____	_____	_____
15. _____	_____	_____

C. Educational/Speaker Experience

Do you have experience in the following?

1. Instructing others on the valuation of distressed businesses in an educational setting. Yes ____ No ____

If Yes, please describe:

2. Presenting on a panel regarding distressed business valuation. Yes ____ No ____

If Yes, please describe:

3. Authoring materials on the valuation of distressed businesses. Yes ____ No ____

If Yes, please describe:

D. Client experience (to be attached)

A minimum of three (3) forms should be submitted. To the extent the applicant believes that additional forms are required to demonstrate a material level of business valuation experience, additional forms may be submitted. Client experience submitted should involve comprehensive valuation reports in which typically 2 of the 4 standard indications of value are considered (DCF, M&A comparables, publicly traded comparables, and cost approach).

1. _____ (REQUIRED) 2. _____ (REQUIRED)
3. _____ (REQUIRED) 4. _____ (OPTIONAL)
5. _____ (OPTIONAL) 6. _____ (OPTIONAL)
7. _____ (OPTIONAL) 8. _____ (OPTIONAL)

E. Valuation report(s) (to be attached)

A minimum of one (1) report should be submitted. To the extent the applicant believes that additional reports are required to demonstrate the quality, thoroughness and breadth of experience, additional reports may be submitted. Identify name of client. Sample report submitted should involve comprehensive valuation reports in which typically 2 of the 4 standard indications of value are considered (DCF, M&A comparables, publicly traded comparables, and cost approach).

1. _____ (REQUIRED)
2. _____ (OPTIONAL)
3. _____ (OPTIONAL)

All information submitted will be kept in confidence and all valuation reports will be destroyed after being reviewed. If you would prefer that reports be returned to you, please check the box below and send two copies of the report to the AIRA office, to the attention of Terry Jones.

- I have enclosed **TWO** copies Please return all copies.

I hereby attest and certify that the information included within and attached hereto is true and complete to the best of my knowledge. I have read and agree to abide by the Code of Ethics of the AIRA.

DATE: _____ BY: _____

Signature