



Jeffrey Cohen

Partner

Tel 212.419.5868 Fax 973.597.2400

E-mail: jcohen@lowenstein.com

Practice

A trusted advisor to unsecured creditors, creditors' committees, and debtors, Jeff's tenacious counsel adds steady momentum to our growing client base in retail bankruptcy and is a strong resource to distressed clients in the technology sector. His practice centers on Chapter 11 bankruptcy reorganizations and related litigation.

REPRESENTATIVE MATTERS

Jeff has served as counsel to the creditors' committee in several of the most prominent retail and technology Chapter 11 cases in the country, notably retail matters such as Vestis (Eastern Mountain Sports, Bob's Stores, Sports Chalet), City Sports, Skymall, Brookstone, Blockbuster Video, Filene's Basement, Gander Mountain, Allen's, Alexander Gallo Holdings, Signature Styles (dba Spiegel, Newport News and ShapeFx), Archbrook Laguna Holdings, Oriental Trading, Claim Jumper Restaurants, Pizzeria Uno, KB Toys, Lenox China, Sports Collectibles (dba BC Sports), Goody's Family Clothing, Boscov's, Scooter Stores, Wickes Furniture, The Bombay Company, Levitz Furniture, Harvey Electronics, Bachrach Clothing, Rag Shops, Norstan Apparel Shops, Troutman's Emporium, The Walking Co., Vertis Holdings, Velo Holdings, Christopher's Men's Stores, and Cornell Trading. Technology representations include Atari, Beyond Oblivion, KIT Digital, Fuhu, Aquion, and HipCricket.

Other noteworthy representations include:

- Quirky and Wink, as debtors in possession, in their Chapter 11 bankruptcy cases.
- Crabtree & Evelyn, as debtor in possession, in its Chapter 11 bankruptcy case.
- Metropark USA, as debtor in possession, in its Chapter 11 bankruptcy case.
- Official Fee Review Committee in the Adelphia Communications bankruptcy cases in which, over the span of five years, the fee committee reviewed in excess of \$600 million in fees and expenses and negotiated a cost savings to the debtors' estates of approximately \$60 million.
- Fee examiner in Endeavour Operating Chapter 11 bankruptcy case in Bankruptcy Court for the District of Delaware.
- Metromedia Fiber Network, provider of a nationwide optical fiber network, wherein \$5 billion in debt was successfully restructured and compromised resulting in the company's emergence from Chapter 11 as AboveNet.
- Creditors' committee in the Troutman's Emporium bankruptcy case pursuing recovery of multimillion-dollar breach of contract action against the purchaser of designation rights of unexpired real property leases in the Chapter 11 case. Successfully obtained multimillion-dollar judgment in favor of creditors' committee after a three-day trial in Eugene, Oregon.
- Creditors' committee in the Norstan Apparel Shops bankruptcy pursuing constructive fraud claims exceeding \$70 million from outgoing shareholders in a failed leveraged buyout of the company. Successfully defeated

motion to dismiss and, consequently, positioned the creditors' committee to negotiate a multimillion-dollar settlement for the benefit of general unsecured creditors.

- Represent several players and vendors in the out of court restructuring and sale of the New York Cosmos and North American Soccer League (NASL).

Jeff is a certified bankruptcy mediator and also an approved fee examiner by the US Trustee for Region 3.

Education

- **St. John's University School of Law** (J.D., 2000), *cum laude*; *Articles Editor, American Bankruptcy Institute Law Review*
- **State University of New York at Albany** (B.A., 1997), *Criminal Justice and Political Science*

Affiliations

- American Bankruptcy Institute
- National Association of Credit Managers (NACM)
- Credit Research Foundation (CRF)
- NYC Bankruptcy Assistance Project, Board Member

Articles/Interviews Featuring Jeffrey Cohen

- **Jeffrey Cohen is quoted in The Wall Street Journal regarding the winning bids at auction of Gander Mountain Co. by Camping World Inc. and a contractual joint venture of liquidators including, Gordon Brothers, Hilco, Tiger Capital and Great American.** *The Wall Street Journal*, April 30, 2017
- **Jeff Cohen is quoted in Fortune and Term Sheet regarding the increasing utilization of bankruptcy law by startup technology companies when businesses fail.** *Fortune*, April 21, 2017
- **Jeff Cohen comments in Forbes regarding the recent explosion of startup technology companies filing for bankruptcy protection.** *Forbes*, March 15, 2017
- **Jeffrey Cohen is quoted in the New York Post regarding the increase in the number of retailers filing for bankruptcy protection after a weak holiday retail season. Cohen addressed the issue of escalated tensions between...** *New York Post*, March 8, 2017
- **Jeffrey Cohen comments in the New York Post on retail sporting goods companies on the verge of bankruptcy.** *New York Post*, January 26, 2017
- **Lowenstein Enhances Bankruptcy Capabilities in Retail and Tech Sectors with Addition of Jeffrey Cohen** January 23, 2017
- **Jeffrey Cohen is mentioned for joining Lowenstein Sandler LLP's Bankruptcy, Financial Reorganization & Creditors' Rights practice as a partner in New York Business Journal, Law360, New York CityBizList, ABF Journal, and Business Wire.** January 23, 2017

Publications

- **"Retail Bankruptcies Are Skyrocketing: Creditors, Protect Your Rights!,"** Jeffrey Cohen, *CRF News*, 2nd Quarter 2017

Bar Admissions

- New York