

Getzler Henrich & Associates LLC

Menu

Our People

Marjorie Kaufman



Office: Boston

Tel: 617-742-1230 x4246

Email: mkaufman@getzlerhenrich.com

[Download vCard](#)

Marjorie E. Kaufman, managing director of the northeast region, is based in the Boston office. She has provided turnaround and interim management services for companies around the country for over twenty-five years, and frequently serves in chief restructuring officer and chief financial officer positions. She has provided cash flow management services, conducted business plan viability analyses, designed and steered turnaround action plans, managed debt and equity placement, and sourced refinancing. Her expertise in forensic accounting is a valuable asset in many engagements. Margie's engagement work has spanned many industries including retail, car rental and sales, distribution, healthcare, education, manufacturing, food and beverage and professional services.

She has represented strategic buyers, equity firms and mezzanine funds in the due diligence process, leading a number of acquisition-related projects over the years. As part of the due diligence process, Margie has reviewed various business segments for viability, policies on revenue recognition for contracts, customer profitability and working capital needs. She has also played a role in the financing structures of the acquisitions.

Ms. Kaufman received a bachelor's degree in accounting from the University of Bridgeport. She is a board member and the treasurer of Jewish Big Brother-Big Sister of Boston. Margie has been the president and director of the northeast chapter of the Turnaround Management Association and now is a member of TMA International as well as the past president's council for the chapter. She is also director and programming chair of the International Women's Insolvency and Restructuring Confederation and a member of the American Bankruptcy Institute. Margie has been published in the *American Bankruptcy Institute Journal*.