

# Rodi Blokh



## Manager

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Rodi Blokh is a Manager at Zolfo Cooper with significant financial restructuring, banking and corporate strategy expertise. He has assisted clients engaged in a variety of industries including energy, retail and financial services.

### Professional Experience

Rodi is currently advising Pacific Energy & Exploration Corporation, the largest independent oil and gas company in South America, leading the effort to determine the company's funding requirements for the next five years. Currently, the company is executing on such requirements through DIP financing in a CCAA proceeding.

Rodi also serves as financial advisor to the Unsecured Creditors' Committee of Haggen. His role involves evaluation of 363 sales and GOB processes for the supermarket chain, as well as DIP and liquidity oversight. He served in a similar role to the Unsecured Creditors' Committee of A&P in 2015.

Previously, Rodi has advised Doral Financial Corporation, leading the marketing and sale processes of company assets. Using 363 protocol, Rodi successfully marketed and conducted the court-approved auction for substantially all assets of Doral Insurance Agency. The auction yielded proceeds 60% higher than the initial stalking horse bid, driving creditor recovery.

As financial advisor to Preferred Sands, a leading hydraulic frac sand producer, Rodi was critical to managing and forecasting the company's stressed liquidity situation, as well as the business reorganization to improve working capital. The year-long restructuring led to a turnaround in which debt pricing increased from the mid-50s to 115, and existing equity maintained control.

Prior to joining Zolfo Cooper, Rodi covered energy and power at Bank of America Merrill Lynch, evaluating and executing financing for M&A, distressed debt, and general liquidity purposes.

Rodi holds an M.B.A. from U.C. Berkeley's Haas School of Business. He has a B.S. degree from Rutgers University. Rodi is fluent in Russian.

### Major Recent Projects

- Financial advisor to Pacific Energy & Exploration Corporation
- Financial advisor to the Unsecured Creditors' Committee of Haggen
- Financial advisor to the Unsecured Creditors' Committee of A&P
- Financial advisor to Doral Financial Corporation
- Financial advisor to the lenders of a confidential US infrastructure project
- Financial advisor to Preferred Sands

## BIOGRAPHY

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