

Kevin W. Shultz is Founder of MidMarket Corporate Development ("MMCD"). MMCD provides clients with expert witness services primarily in the field of mergers and acquisitions ("M&A").

Mr. Shultz recently retired from a 30-year career focused on M&A investment banking, working at such firms as McKinsey & Company, Drexel Burnham Lambert, Chanin and FTI Consulting. He has successfully led and closed both M&A and financing transactions in a wide range of industries, ranging from a few million dollars to billions of dollars.

Mr. Shultz' accomplishments successfully handling challenging transactions have been recognized both locally and nationally. At the local level, Mr. Shultz has been named as one of Los Angeles "Top 25 Dealmakers" by the *Los Angeles Business Journal*. At the national level, the highly regarded *M&A Advisor* awarded Mr. Shultz national honors for his work, including:

- **Finalist for the 2012 Lower Middle Market Deal of the Year** for the sale of the manufacturer of EZip electric bicycles;
- **Winner of the 2011 Middle Market Distressed M&A Deal of the Year** for the sale of the WiMax equipment business of Aviat Networks;
- **Finalist for the 2010 Entertainment Deal of the Year for the sale of the prequel and sequel rights to the Terminator** motion picture in a 363 sale;
- **Finalist for the 2009 Dealmaker of the Year** award for the sale of four OEM tier two and tier three automotive parts suppliers, three of which were units of a parent company operating in Chapter 11;
- **Winner of the 2008 Rescue Financing of the Year** for the financing of Overland Storage during Fall 2008;
- **Winner of the Life Sciences Financing of the Year** for raising the funds for the buyout of certain businesses from Valeant Pharmaceuticals; and
- **Finalist for the 2006 Consumer Products Deal of the Year** for the rescue financing of Global Brand Marketing.

Mr. Shultz has a B.A. in Economics, *summa cum laude*, from the University of California at Santa Barbara. He also has a M.B.A. from the Harvard University Graduate School of Business Administration.